

Insurance and Wealth Management Mandarin



ExcelMandarin's Insurance and Wealth Management Mandarin trainers are chosen for their extensive training and industrial experience. Dual qualified as insurance staff and linguists, they are uniquely placed to understand your role and industrial communication needs.

A strong and good use of Mandarin and communication skills drive with harvest for your business effectively.

EXCEL MANDARIN LEARNING CENTRE

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Mandarin for Insurance and Wealth Management Professionals

Invaluable Insurance and Wealth Management Mandarin training focuses on the language and communication skills required by insurance and wealth management senior professionals working with Mainland China's party.



Insurance and Wealth Management Mandarin

Highly practical individual and group Insurance and Wealth Management Mandarin programs tailored to your insurance needs.

Suitable for

Insurance and Wealth Management professionals, accountants, auditors, senior managers and directors who are required to understand, interpret, deliver vital speech and contractual issues or have a high profile meeting with Mainland China's parties

Major area of focus

- Business Development, Decision making
- Business / organization negotiation
- Business management
- Cross culture awareness

On completion

- Greater fluency and accuracy when discussing
- Ability to present complex issues and persuasively
- Posses greater interpersonal skills

Suggested to Combine with

- Individual legal Mandarin

Duration

50 hours

Suitable for

In-company staff - Product representatives, financial planners, financial managers, claim managers and customer service executives who require a solid command of related field Mandarin.

Major area of focus

- Key field language and relevant terminology
- Function skills specific to your position
- Review and consolidation of grammatical accuracy
- Tools for effective communication

On completion

- Ability to demonstrate a great understanding and accurate use of insurance Mandarin terms.
- More confidence in face-to-face and telephone situations
- Improved self-correction techniques

Suggested to Combine with

- Cross-Culture Awareness training

Duration

60 hours



Jan—Dec



50 hours



Individual / Group



Jan—Dec



60 hours



Individual / Group



Office / Centre



Office / Centre

随着中国保险市场的对外开放，国外各大保险公司看到中国保险业巨大的潜在市场而纷纷抢滩中国，中资与外资齐头并进，中国保险业将迎来空前的繁荣，保险业将成为21世纪最为热门的行业。



課程內容大綱

職業 職稱

保險金的運用

香港保險業種類

人壽保險

旅遊保險

汽車保險

意外保險

強積金計劃

保險合同

保險行業道德

保險合同中的除外責任

保險的理賠

如何解決保險糾紛

政府對保險業的監管

保險業常用名詞

常見疾病名詞，癥狀及治療